

EXHIBIT A  
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

RECEIVED  
U.S. DEPARTMENT  
OF JUSTICE  
CRIMINAL DIVISION  
AUG 25 12 20 PM '81  
INITIALS  
REGISTRATION UNIT

1. Name and address of registrant  
Ruder & Finn, Inc.  
110 E. 59th Street  
New York, NY 10022

2. Registration No.  
1481

3. Name of foreign principal

4. Principal address of foreign principal  
291 Blvd. Raspail  
75675 Paris CEDEX 14, France

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☒ Other (specify) Government Agency

☐ Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

**Ministry of Transportation**

b) Name and title of official with whom registrant deals.

**Mr. Francis Clinckx  
Executive VP - Passenger & Cargo**

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

**Not applicable**

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

**Not applicable**

Term 1d  
12-31-86

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal. . . . Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☒


Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

It is owned by the government but independent administratively and financially.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not applicable

Date of Exhibit A 8/21/81	Name and Title Abraham D. Peritz Controller	Signature 
------------------------------	---	--

UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

RECEIVED  
U.S. DEPARTMENT  
OF JUSTICE  
CRIMINAL DIVISION  
AUG 25 12 20 PM '80  
INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Ruder & Finn, Inc.	Aeroport de Paris

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☒ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Please see copy of letter of agreement


- Describe fully the nature and method of performance of the above indicated agreement or understanding.

Form 12  
12-31-86

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
8/21/81	Abraham D. Peritz Controller	

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## RUDER & FINN

July 16, 1981

RECEIVED  
U.S. DEPT. OF JUSTICE  
CRIMINAL DIVISION  
AUG 25 12 20 PM '81  
INTERNAL SECURITY  
INTELLIGENCE UNIT  
REGISTRATION UNIT

Mr. Francis Clinckx  
Executive Vice President,  
Passenger and Cargo  
Aeroport de Paris  
291, Boulevard Raspail  
75675 Paris CEDEX 14  
FRANCE

Dear Mr. Clinckx:

As we discussed, this will serve as a letter of agreement between Aeroport de Paris and Ruder & Finn, Inc., stating essential points of work to be performed for your 1981 campaign and setting forth billing arrangements.

Aeroport de Paris hereby confirms that it is retaining Ruder & Finn, Inc. as public relations counsel for a four month period effective June 1, 1981. Ruder & Finn will assist Aeroport de Paris and its representatives in executing a series of business luncheons for American shippers in Boston, Miami, Houston and San Francisco during the week of September 21st. The work will include arrangements for the luncheons through Ruder & Finn affiliates in the four cities, compilation of guest lists, preparation of all materials to carry out the campaign and contact with the press.

Aeroport de Paris agrees to pay Ruder & Finn a total of \$25,500 in four installments. The first two payments of \$6,375 billed on June 15th and July 15th have been received. The other two installments will be payable on August 15th and September 15th at the European American Bank, 785 Fifth Avenue, New York, New York 10022, Ruder & Finn, Inc. account number 030001267. It will be helpful if you would indicate the Ruder & Finn invoice number on the transfer.

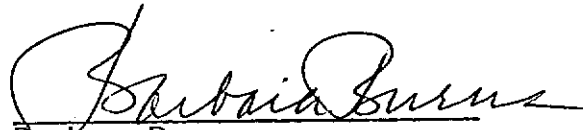
Out-of-pocket expenses incurred on behalf of Aeroport de Paris will be billed monthly. Expenses are estimated at approximately \$17,400; they will be billed as incurred.

Term 1d  
12-31-86

Mr. Francis Clinckx  
July 16, 1981  
Page 2

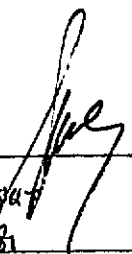
Our account team consisting of myself, Darrell Aherin, account executive and Arthur Pfenning, research executive, is already at work and we look forward to a successful program on your behalf. If everything above meets with your approval, please sign and return one copy of the agreement to me.

Sincerely,

  
Barbara Burns

BB:db

ACCEPTED FOR AEROPORT DE PARIS

  
Francis Clinckx  
EX. VP. PASSENGER AND FREIGHT  
Date 16 JULY 1981